



## PRESS RELEASE

### **Solaris Bus & Coach S.A. - Summary of the first half of 2006**

Bolechowo, 24.07.2006

**In the first six months of this year Solaris Bus & Coach sold a total of 205 vehicles. Export sales accounted for just over a half of this number. The map of overseas operators**

No.

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Razem

“On the whole, the first six months of this year have been positive for our company. To put this year’s figures in a context, let me just say that in the first six months of 2005 we sold 29 units in Poland, and closed the year with a total of 123 buses sold. This year, after the first six months, we have already delivered a total of 99 buses, and we yet to find out the outcome of a few large tenders, including a public tender to supply a batch of 100 buses to the city of Warsaw. All going well, this may turn out to be a very good year on the Polish market,” commented Krzysztof Olszewski, Solaris Bus & Coach S.A. chairman and chief executive.

#### Details of the deliveries on the Polish market

RECEIVER	TYPE	Total
MPK Rzeszów	Urbino 12 CNG	8
MZA Warszawa	Urbino 18	1
Transkom Koziegłowy	Urbino 10	1
PKA Gdynia	Urbino 12	2
Urbino 18	1	
PKT Gdynia	Trollino 12	
MZK Gorzów	Urbino 12	
Polbus Wrocław	Urbino 12	
Wejherowo	Urbino 12	
MPK Włocławek	Urbino 10	
Urbino 12	5	
UMiG Swarzędz	Urbino 15	

MZK Żywiec	Urbino 12
PKM Jastrzębie	Urbino 10
ZKM Gdańsk	Urbino 18
MZK Bielsko-Biała	Urbino 12
MPK Radom	Urbino 12 CNG
MZK Zamość	Urbino 12 CNG
MPK Poznań	Urbino 18
TLT Tychy	Trollino 12
Heliotour	Vacanza 12
Mistral	Vacanza 12
Trans Bis	Vacanza 12
Euro Tours	Vacanza 13
Hel Tour	Vacanza 13
Transpol	Vacanza 13
Machura	Vacanza 13
RCKiK Warszawa	Vacanza 13 autobus
Total	99

On the export markets the company sold a total of 106 vehicles. Traditionally, the highest number of units were exported to Germany where a total of 51 buses were delivered in the first six months. Germany was followed by Slovakia with 20 units, Czech Republic (13), France (8), Switzerland (7), Sweden (4), Estonia (2) and Italy (1).

Details of the export deliveries

RECEIVER	SORT	TYPE	Total
GERMANY	51		
Bergen auf Rügen	city bus	Urbino 12 LE	5
Braunschweig	city bus	Urbino 12	1
Wies	city bus	Urbino 12	3
Kassel	city bus	Urbino 12	20
Schweinfurt	city bus	Urbino 12	2
Oberhausen (STOAG)	city bus	Urbino 12	8
Viol	city bus	Urbino 12 LE	1
Schmetterling Reisen	city bus	Urbino 12	6
Willms	city bus	Urbino 12	1
Axel Tücks	city bus	Urbino 12	2
Geldhauser	city bus	Urbino 12	2
SWITZERLAND	7		
Andres Transporte			
	city bus	Urbino 12	2
Eurobus	city bus	Urbino 12	4
Eurobus	city bus	Urbino 18	1
ITALY	1		
Como			
	city bus	Urbino 12	1
CZECH REPUBLIC	13		
Ostrava	city bus	Urbino 12	4

Ostrava	city bus	Urbino 15	3
Ostrava	city bus	Trollino 12	2
Olomouc	city bus	Urbino 12	4
SLOVAKIA	20		
Bratysława	city bus	Urbino 15 CNG	20
FRANCE	8		
Antibes	city bus	Urbino 10	8
ESTONIA	2		
Go Bus Tallin	tourisr bus	Vacanza 12	2
SCANDINAVIA	4		
Lulea	city bus	Urbino 12 LE	4
Total	106		

It is also worth noting that in the first six months of the year Solaris Bus & Coach agreements to supply buses for the first time to operators in Denmark and Norway.

The Danish customer is the Sporveje operator based in Aarhus, the city with the second highest population in Denmark. Four Solaris Urbino 18 articulated buses will be delivered to the customer in October 2006. The new customer in Norway is Oslo-based Norgesbus who will take delivery of the first units from the total batch of nine by the end of July.

“The situation on the export markets reflects a degree of uncertainty on the part of our customers who are awaiting the introduction of the Euro 4 emission standard due to come into force from October 2006. The majority of our customers prefer to wait with orders until the second half of the year which will certainly bring a significant upturn on the market. Obviously we stick by our plans of reaching sales in excess of 700 units,” declares Krzysztof Olszewski, Solaris Bus & Coach S.A. chairman and chief executive.

Traditionally, for Solaris Bus & Coach the beginning of the autumn season means participation in a number of shows and exhibitions. This year will be no different, with Solaris being present at the IAA Commercial Vehicle Show in Hanover on 20-28 September, and, on the home ground, at the Transexpo show in Kielce on 4-6 October.

During the IAA Show Solaris plans to unveil the company's latest product, a hybrid-powered bus (more detailed information on the product is included in a separate press release attached).

"We do hope that this new bus will be our company's next sales hit, both in Poland and on export markets," concludes Krzysztof Olszewski.

#### **Additional information**

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##### **About our company**

Solaris Bus & Coach sp. z o.o. is a leading producer of city and intercity buses in Europe. It focuses on the development of low-emission and zero-emission vehicles, i. e. electric and hydrogen buses as well as trolleybuses. Over 25,000 Solaris vehicles have been delivered so far and they ply the streets in 850 towns and cities across 33 countries located throughout Europe as well as beyond it. Solaris is part of the Spanish CAF Group (Construcciones y Auxiliar de Ferrocarriles) S.A. From conception, to the design and manufacturing phases, all Solaris buses are produced in Poland. All activities undertaken by the company are in line with its mission, which is reflected in the brand's promise: to change the image of public transport. Solaris also actively partners with public transport operators and provides them with comprehensive support in their transition to zero-emission mobility. Solaris products have been repeatedly awarded for quality and innovation. The Urbino 18 hydrogen bus has won the prestigious 'Bus of the Year 2025' title.